

RATING ACTION COMMENTARY

Fitch Downgrades Rabobank's IDR to 'A+', Outlook Negative; Affirms VR

Tue 15 Sep, 2020 - 8:24 AM ET

Fitch Ratings - Paris - 15 Sep 2020: Fitch Ratings has downgraded Cooperatieve Rabobank U. A.'s (Rabobank) Long-Term Issuer Default Ratings (IDRs) to 'A+' from 'AA-' and Short-Term IDR to 'F1' from 'F1+'. The Outlook on the Long-Term IDR is Negative. At the same time Fitch has affirmed Rabobank's Viability Rating (VR) at 'a+' and removed it from Rating Watch Negative (RWN). A full list of rating actions is below.

The reference liability for Rabobank's Long-Term IDR is senior non-preferred (SNP) debt. The downgrade of the Long-Term IDR to the level of the bank's VR reflects Fitch's view that Rabobank's buffer of qualifying junior debt (QJD, consisting of additional Tier 1 and Tier 2 debt) will no longer sustainably exceed 10% of its risk-weighted assets (RWA), which is required under Fitch's criteria to notch up a bank's Long-Term IDR. At end-June 2020, Rabobank's QJD was 9.9% of RWA, pro-forma for an additional Tier 1 issuance in early July. We expect the QJD buffer to remain substantial but to reduce over time as a percentage of RWA given that the latter are likely to increase due to regulatory changes and as a result of rating migrations caused by the economic fallout from the pandemic.

Rabobank's SNP debt is rated in line with its Long-term IDR and has also been downgraded, but its senior preferred (SP) debt rating has been affirmed, as SP debt continues to benefit from the protection offered by the QJD and SNP debt buffers.

We have affirmed Rabobank's VR and removed it from RWN because we expect the bank's capitalisation, which we score 'a+' and is a rating strength, to remain sufficiently

robust to offset the likely material deterioration of the bank's asset quality and earnings (both scored 'a-') over the next two years as a result of the economic shock caused by the pandemic. The Negative Outlook on the Long-Term IDR reflects downside risks to this expectation from a potentially greater-than-expected or more permanent deterioration in asset quality, or delays to the recovery of profitability towards Rabobank's longer-term average levels. A slowdown of the currently observed economic recovery due to a resurgence of the virus would exacerbate these downside risks.

KEY RATING DRIVERS

IDRS, VR AND SNP DEBT

Rabobank's IDRs and VR are underpinned by its solid capitalisation and its modest risk appetite, which we believe will remain central to the bank's strategy. The ratings are also supported by Rabobank's leading market position in Dutch retail banking, complemented by a solid franchise in the global food and agriculture (F&A) sectors, and its sound funding and liquidity profile. Asset quality and profitability are rating weaknesses and we expect increased pressure on both in the near term as a result of the economic fallout from the coronavirus pandemic.

Rabobank's impaired loans/gross loans ratio (as calculated by Fitch, where impaired loans are defined as Stage 3 loans under IFRS, and loans include exposures to the public sector but exclude reverse repos), improved to 3.3% at end-June 2020 from 3.5% at end-2019. We believe the bank's definition of non-performance is conservative, as highlighted by the low share of past due loans in total non-performing loans (NPLs; 22% at end-2019). Rabobank's stock of NPLs has been consistently declining, and the pace of reduction has accelerated since 2018 as the bank has taken a more active approach to NPL management in anticipation of provisioning backstop regulation and supervisory expectations on NPL coverage.

We expect this improving trend to reverse in the near term, and for the bank's impaired loans ratio to go up materially as a result of the economic disruption caused by the pandemic as government support measures are gradually wound down. At the same time, we do not expect a deterioration that would push Rabobank's four-year average impaired loans ratio materially above 4% in the next two years.

Asset quality should be supported by the high share of low-risk domestic mortgage loans in the loan book and by the moderate exposure to sectors most affected by lockdowns and social distancing rules (at end-June 2020, Rabobank's exposure to

transport, non-food retail, restaurants and leisure/entertainment was EUR17.5 billion or about 4% of total loans). Rabobank's focus on the F&A industry (about a quarter of total loans) may also lead to a lower than average impact on its asset quality as we generally do not expect companies in the food supply chains to suffer significant revenue declines in 2020-2021 (see "The Road Back: Post-Lockdown Assumptions for Global Corporates" published in June 2020).

Specific coverage of Stage 3 loans (23% at end-June 2020) is low relative to peers and reflects the highly secured nature of the loan book and availability of collateral, but exposes Rabobank to fluctuations in collateral values.

Operating profit fell sharply in 1H20 to 0.4% of RWA as loan impairment charges (LICs) surged to EUR1.4 billion or 69bp of average loans and as non-interest revenues suffered from lower client activity and negative asset revaluations. Rabobank expects LICs of EUR 2billion to EUR2.5 billion for the full year 2020. We expect Rabobank's operating profit to recover in 2021 but to remain below 1% of RWA in both 2020 and 2021 as LICs are likely to remain elevated in the near term. At the same time, we expect revenue pressure from low interest rates to be partly offset by structural cost savings from the ongoing efficiency programmes. The ratings factor in our view that with normalised LICs (20bp-25bp of average loans), Rabobank will be able to generate operating profit/RWA of about 1.5% even in a continued low rate environment.

Capitalisation is a rating strength. Rabobank's common equity Tier 1 ratio stood at 16.6% at end-June 2020, slightly up from 16.3% at end-2019. The ratios do not benefit from transitional arrangements. In our base case, Rabobank's CET1 ratio remains above 15% in 2020 and 2021 despite the likely RWA inflation from the ECB's Targeted Review of Internal Models (TRIM) and the increase in credit risk RWAs due to negative internal rating migrations. The Basel III leverage ratio (5.9% at end-June 2020) is also solid and compares well with peers.

Rabobank's funding mix is diversified and benefits from the bank's strong deposit franchise in the Netherlands and sound access to the wholesale market. The liquidity buffer is ample and has increased to EUR134 billion or 22% of total assets at end-June 2020 (including EUR30 billion of eligible retained RMBS and covered bonds). The liquidity coverage ratio of 160% and the net stable funding ratio of 124% are sound.

We have downgraded Rabobank's Short-Term IDR to 'F1' from 'F1+' following the downgrade of the Long-Term IDR. The 'F1' Short-Term IDR is the baseline option mapping to a Long-Term IDR of 'A+' under Fitch's criteria. This is because Rabobank's funding and liquidity score of 'a+' is not sufficient to achieve a higher Short-Term IDR.

SNP debt is rated at the same level as the Long-Term IDR as a default on SNP debt would in our view constitute a default of the bank.

DERIVATIVE COUNTERPARTY RATING (DCR), SP DEBT AND DEPOSITS

Rabobank's DCR and long-term SP debt ratings have been affirmed and are now one notch above the bank's Long-Term IDR. This reflects the protection offered to preferred creditors by the resolution buffers of equity and more junior debt. Rabobank has publicly stated that it intends to meet its minimum requirement for own funds and eligible liabilities (MREL) using subordinated and SNP instruments only. We have also assigned Rabobank a long-term deposit rating of 'AA-' because deposits benefit from the same protection as other preferred creditors. Short-term SP debt and the assigned short-term deposit rating of 'F1+' are the only short-term rating options mapping to the long-term ratings of 'AA-'.

SUBORDINATED DEBT

Fitch has widened the notching of Rabobank's subordinated Tier 2 debt to the baseline two notches below its VR. As a result, Tier 2 debt has been downgraded to 'A-' from 'A'. The downgrade reflects our expectation that the bank's QJD buffer will not exceed 10% of RWAs on a sustained basis, which is required under our criteria to rate Tier 2 debt one notch below the VR.

Additional Tier 1 instruments with fully discretionary coupons and legacy hybrid debt with partly discretionary coupons are rated four notches below the VR, in line with the baseline notching for this type of debt. This reflects the significant distance between the bank's CET1 ratio and mandatory coupon omission triggers.

SUPPORT RATING (SR) AND SUPPORT RATING FLOOR (SRF)

The SR of '5' and SRF of 'No Floor' reflect Fitch's view that senior creditors can no longer rely on receiving full extraordinary support from the sovereign if Rabobank becomes non-viable. The EU's Bank Recovery and Resolution Directive and the Single Resolution Mechanism for eurozone banks provide a framework for resolving banks that is likely to require senior creditors participating in losses, if necessary, instead of, or ahead of, a bank receiving sovereign support.

RATING SENSITIVITIES

Factors that could, individually or collectively, lead to negative rating action/downgrade:

The ratings are primarily sensitive to the extent and the duration of the weakening of the bank's financial profile as a result of the pandemic shock to the economy. We would likely downgrade Rabobank's Long-Term IDR and VR in case its CET1 ratio falls materially below 15% without a credible plan to restore it to this level while asset quality and profitability challenges persist. A sharper-than-expected weakening of asset quality meaning that Rabobank's impaired loans ratio would remain above 4%, or setbacks to our expectation that Rabobank's operating profit/RWA will be restored to around 1.5% by 2022, would also likely lead to a downgrade.

The DCR, SP debt and deposit ratings could be downgraded to the level of the IDRs if we expect Rabobank to fulfil part of its MREL requirement with SP debt and the buffer of QJD and SNP debt to fall below 10% of RWA.

Subordinated debt ratings would be downgraded if Rabobank's VR is downgraded. The ratings of the additional Tier 1 instruments could also be downgraded if we see a heightened risk that capital cushions above the mandatory coupon omission triggers will fall below 100bp.

Factors that could, individually or collectively, lead to positive rating action/upgrade:

The Outlook on the Long-Term IDR could be revised to Stable in case of a lower-than-expected impact on Rabobank's asset quality and earnings and if downside risks to our forecasts subside. The Outlook could also be revised to Stable if following the initial shock, profitability recovers to its longer-term average level and impaired loans ratio returns to a firm downward trend. In the event Rabobank withstands ratings pressure arising from the coronavirus outbreak, an upgrade of the VR and the Long-Term IDR would be unlikely as it would require a significant and structural improvement in profitability and asset quality.

Rabobank's Short-Term IDR would be upgraded if its Long-Term IDR is upgraded or if its funding and liquidity score is upgraded to 'aa-' or above.

The subordinated debt ratings would be upgraded if Rabobank's VR was upgraded.

BEST/WORST CASE RATING SCENARIO

International scale credit ratings of Financial Institutions and Covered Bond issuers have a best-case rating upgrade scenario (defined as the 99th percentile of rating transitions, measured in a positive direction) of three notches over a three-year rating horizon; and a worst-case rating downgrade scenario (defined as the 99th percentile of

rating transitions, measured in a negative direction) of four notches over three years. The complete span of best- and worst-case scenario credit ratings for all rating categories ranges from 'AAA' to 'D'. Best- and worst-case scenario credit ratings are based on historical performance. For more information about the methodology used to determine sector-specific best- and worst-case scenario credit ratings, visit [\[https://www.fitchratings.com/site/re/10111579\]](https://www.fitchratings.com/site/re/10111579)

REFERENCES FOR SUBSTANTIALLY MATERIAL SOURCE CITED AS KEY DRIVER OF RATING

The principal sources of information used in the analysis are described in the Applicable Criteria.

ESG CONSIDERATIONS

The highest level of ESG credit relevance, if present, is a score of 3. This means ESG issues are credit-neutral or have only a minimal credit impact on the entity(ies), either due to their nature or to the way in which they are being managed by the entity(ies). For more information on Fitch's ESG Relevance Scores, visit www.fitchratings.com/esg.

RATING ACTIONS

ENTITY/DEBT	RATING			PRIOR
Cooperatieve Rabobank U.A.	LT IDR	A+ Rating Outlook Negative	Downgrade	AA- Rating Watch Negative
	ST IDR	F1	Downgrade	F1+ Rating Watch Negative
	Viability	a+	Affirmed	a+ Rating Watch Negative
	Support	5	Affirmed	5
	Support Floor	NF	Affirmed	NF

[VIEW ADDITIONAL RATING DETAILS](#)

FITCH RATINGS ANALYSTS

Olivia Perney

Managing Director

Primary Rating Analyst

+33 1 44 29 91 74

Fitch Ratings Ireland Limited

60 rue de Monceau Paris 75008

Konstantin Yakimovich

Senior Director

Secondary Rating Analyst

+44 20 3530 1789

Patrick Rioual

Senior Director

Committee Chairperson

+49 69 768076 123

MEDIA CONTACTS

Louisa Williams

London

+44 20 3530 2452

louisa.williams@thefitchgroup.com

Additional information is available on www.fitchratings.com

APPLICABLE CRITERIA

[Bank Rating Criteria \(pub. 28 Feb 2020\) \(including rating assumption sensitivity\)](#)

ADDITIONAL DISCLOSURES

[Dodd-Frank Rating Information Disclosure Form](#)

[Solicitation Status](#)

[Endorsement Policy](#)

ENDORSEMENT STATUS

Cooperatieve Rabobank U.A.

EU Issued

DISCLAIMER

ALL FITCH CREDIT RATINGS ARE SUBJECT TO CERTAIN LIMITATIONS AND DISCLAIMERS. PLEASE READ THESE LIMITATIONS AND DISCLAIMERS BY FOLLOWING THIS LINK:

[HTTPS://WWW.FITCHRATINGS.COM/UNDERSTANDINGCREDITRATINGS](https://www.fitchratings.com/understandingcreditratings). IN ADDITION, THE FOLLOWING [HTTPS://WWW.FITCHRATINGS.COM/RATING-DEFINITIONS-DOCUMENT](https://www.fitchratings.com/rating-definitions-document) DETAILS FITCH'S RATING DEFINITIONS FOR EACH RATING SCALE AND RATING CATEGORIES, INCLUDING DEFINITIONS RELATING TO DEFAULT. PUBLISHED RATINGS, CRITERIA, AND METHODOLOGIES ARE AVAILABLE FROM THIS SITE AT ALL TIMES. FITCH'S CODE OF CONDUCT, CONFIDENTIALITY, CONFLICTS OF INTEREST, AFFILIATE FIREWALL, COMPLIANCE, AND OTHER RELEVANT POLICIES AND PROCEDURES ARE ALSO AVAILABLE FROM THE CODE OF CONDUCT SECTION OF THIS SITE. DIRECTORS AND SHAREHOLDERS RELEVANT INTERESTS ARE AVAILABLE AT [HTTPS://WWW.FITCHRATINGS.COM/SITE/REGULATORY](https://www.fitchratings.com/site/regulatory). FITCH MAY HAVE PROVIDED ANOTHER PERMISSIBLE SERVICE TO THE RATED ENTITY OR ITS RELATED THIRD PARTIES. DETAILS OF THIS SERVICE FOR RATINGS FOR WHICH THE LEAD ANALYST IS BASED IN AN EU-REGISTERED ENTITY CAN BE FOUND ON THE ENTITY SUMMARY PAGE FOR THIS ISSUER ON THE FITCH RATINGS WEBSITE.

[READ LESS](#)

COPYRIGHT

Copyright © 2020 by Fitch Ratings, Inc., Fitch Ratings Ltd. and its subsidiaries. 33 Whitehall Street, NY, NY 10004. Telephone: 1-800-753-4824, (212) 908-0500. Fax: (212) 480-4435. Reproduction or retransmission in whole or in part is prohibited except by permission. All rights reserved. In issuing and maintaining its ratings and in making other reports (including forecast information), Fitch relies on factual information it receives from issuers and underwriters and from other sources Fitch believes to be credible. Fitch conducts a reasonable investigation of the factual information relied upon by it in accordance with its ratings methodology, and obtains reasonable verification of that information from independent sources, to the extent such sources are available for a given security or in a given jurisdiction. The manner of Fitch's factual investigation and the scope of the third-party verification it obtains will vary depending on the nature of the rated security and its issuer, the requirements and practices in the jurisdiction in which the rated security is offered and sold and/or the issuer is located, the availability and nature of relevant public information, access to the management of the issuer and its advisers, the availability of pre-existing third-party verifications such as audit reports, agreed-upon procedures letters, appraisals, actuarial reports, engineering reports, legal opinions and other reports provided by third parties, the availability of independent and competent third-party verification sources with respect

to the particular security or in the particular jurisdiction of the issuer, and a variety of other factors. Users of Fitch's ratings and reports should understand that neither an enhanced factual investigation nor any third-party verification can ensure that all of the information Fitch relies on in connection with a rating or a report will be accurate and complete. Ultimately, the issuer and its advisers are responsible for the accuracy of the information they provide to Fitch and to the market in offering documents and other reports. In issuing its ratings and its reports, Fitch must rely on the work of experts, including independent auditors with respect to financial statements and attorneys with respect to legal and tax matters. Further, ratings and forecasts of financial and other information are inherently forward-looking and embody assumptions and predictions about future events that by their nature cannot be verified as facts. As a result, despite any verification of current facts, ratings and forecasts can be affected by future events or conditions that were not anticipated at the time a rating or forecast was issued or affirmed.

The information in this report is provided "as is" without any representation or warranty of any kind, and Fitch does not represent or warrant that the report or any of its contents will meet any of the requirements of a recipient of the report. A Fitch rating is an opinion as to the creditworthiness of a security. This opinion and reports made by Fitch are based on established criteria and methodologies that Fitch is continuously evaluating and updating. Therefore, ratings and reports are the collective work product of Fitch and no individual, or group of individuals, is solely responsible for a rating or a report. The rating does not address the risk of loss due to risks other than credit risk, unless such risk is specifically mentioned. Fitch is not engaged in the offer or sale of any security. All Fitch reports have shared authorship. Individuals identified in a Fitch report were involved in, but are not solely responsible for, the opinions stated therein. The individuals are named for contact purposes only. A report providing a Fitch rating is neither a prospectus nor a substitute for the information assembled, verified and presented to investors by the issuer and its agents in connection with the sale of the securities. Ratings may be changed or withdrawn at any time for any reason in the sole discretion of Fitch. Fitch does not provide investment advice of any sort. Ratings are not a recommendation to buy, sell, or hold any security. Ratings do not comment on the adequacy of market price, the suitability of any security for a particular investor, or the tax-exempt nature or taxability of payments made in respect to any security. Fitch receives fees from issuers, insurers, guarantors, other obligors, and underwriters for rating securities. Such fees generally vary from US\$1,000 to US\$750,000 (or the applicable currency equivalent) per issue. In certain cases, Fitch will rate all or a number of issues issued by a particular issuer, or insured or guaranteed by a particular insurer or guarantor, for a single annual fee. Such fees are expected to vary from US\$10,000 to US\$1,500,000 (or the applicable currency equivalent). The assignment, publication, or dissemination of a rating by Fitch shall not constitute a consent by Fitch to use its name as an expert in connection with any registration statement filed under the United States

securities laws, the Financial Services and Markets Act of 2000 of the United Kingdom, or the securities laws of any particular jurisdiction. Due to the relative efficiency of electronic publishing and distribution, Fitch research may be available to electronic subscribers up to three days earlier than to print subscribers.

For Australia, New Zealand, Taiwan and South Korea only: Fitch Australia Pty Ltd holds an Australian financial services license (AFS license no. 337123) which authorizes it to provide credit ratings to wholesale clients only. Credit ratings information published by Fitch is not intended to be used by persons who are retail clients within the meaning of the Corporations Act 2001

Fitch Ratings, Inc. is registered with the U.S. Securities and Exchange Commission as a Nationally Recognized Statistical Rating Organization (the "NRSRO"). While certain of the NRSRO's credit rating subsidiaries are listed on Item 3 of Form NRSRO and as such are authorized to issue credit ratings on behalf of the NRSRO (see <https://www.fitchratings.com/site/regulatory>), other credit rating subsidiaries are not listed on Form NRSRO (the "non-NRSROs") and therefore credit ratings issued by those subsidiaries are not issued on behalf of the NRSRO. However, non-NRSRO personnel may participate in determining credit ratings issued by or on behalf of the NRSRO.

[READ LESS](#)

SOLICITATION STATUS

The ratings above were solicited and assigned or maintained at the request of the rated entity/issuer or a related third party. Any exceptions follow below.

ENDORSEMENT POLICY

Fitch's approach to ratings endorsement so that ratings produced outside the EU may be used by regulated entities within the EU for regulatory purposes, pursuant to the terms of the EU Regulation with respect to credit rating agencies, can be found on the [EU Regulatory Disclosures](#) page. The endorsement status of all International ratings is provided within the entity summary page for each rated entity and in the transaction detail pages for all structured finance transactions on the Fitch website. These disclosures are updated on a daily basis.

Banks Europe Netherlands
